02

critial in today's digital landscape to:

Lifecycle management (LCM) has become increasingly

01 **Drive operational**

efficiency

Reduce

costs

Strengthen security

03

But...

133% increase in SaaS spending*

The landscape is changing, and traditional LCM

is under pressure due to:

115% increase in T&C spending*

Ongoing digitalization and innovation increased adoption of flexible acquisition models

Evolving licensing structures

Challenges with visibility and control in hybrid environments

Increasing security and compliance measures

Only 45% of C-suite

66

executives believe their digitalization efforts are at an advanced level.*

Factors that can add complexity to the management process include:

Rethinking LCM for today's complex



digital environments



Technology

ecosystems.



Evolving licensing

Multiple vendors =



handling contract complexity, ensuring interoperability, managing skilled resources, and maintaining software

multiple challenges

version control for consistency and security.

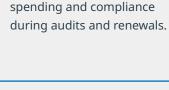
Managing multi-vendor IT asset management requires

When diverse technologies and relationships are not managed correctly, this can hinder integration efforts, cost control and overall operational efficiency within IT

Financial justification: **License count: Feature count:** Measuring savings and gains Assessing utilization against Maximizing feature to justify ongoing and future agreements to optimize deployment to drive business

planning.

Technology investments need to be mapped to measurable business results:



Gaining visibility is crucial for successful LCM



transformation and future

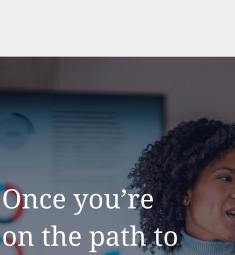


investments, influencing budget

cycles and vendor negotiations.

"A lack of visibility restricts insights and results in reactive management." *

of organizations say:



integrated LCM,

you can:



Save money by identifying and utilizing licenses efficiently. Minimize compliance risks and bolster security measures.

and enhance productivity.

innovation opportunities.

with business objectives.

To explore real-world applications and see how companies reap the rewards -Download the full 2024 Infrastructure

agree:

"A service provider portal is crucial for enabling

infrastructure visibility."*



<u>Lifecycle Management Report report.</u>

Streamline processes, minimize downtime

Drive digital transformation and seize

Gain insights to align IT investments closely

Implementation of LCM Deploy tools and processes for streamlined procurement, deployment and utilization. • Integrate systems for enhanced interoperability and efficiency.

Review and adapt Innovation enablement

objectives.

Regularly review lifecycle

Adapt strategies based

strategies against business

on feedback and evolving

technology landscapes.

How NTT DATA and Cisco deliver integrated LCM together

We collaborate strategically to:

Enable comprehensive lifecycle

* https://services.global.ntt/en-us/campaigns/2024-infrastructure-lifecycle-management-report

management strategies.

• Continuously optimize digital

environments to align with

Monitor and manage software

usage and compliance to

business needs.

maximize ROI.



Provide strategic frameworks, planning and execution support.



• Leverage AI and data-driven

insights to drive innovation

• Implement modern solutions to

support digital transformation

opportunities.

initiatives.

Simplify technology asset

management.



operational and strategic objectives.

Help organizations effectively utilize

Cisco technologies aligned with their

Ready to transform your IT landscape? Schedule an obligation-free demo of NTT DATA's digital platform and see how lifecycle management solutions can benefit your organization.



Need more insight? Download the full **NTT DATA 2024 Lifecycle Management Report** for

an in-depth look at the strategies and best practices to drive efficiency,

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innovation and ROI in your IT operations.

