

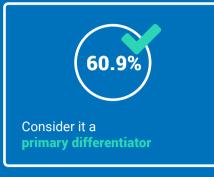
Banking and Investment 2020 Global Customer **Experience Benchmarking Report**

The connected customer: delivering an effortless banking experience

The Customer Experience value in Banking and Investment

83.9% agree CX offers a competitive edge, 60.9% consider it a primary differentiator... yet just 17.4% say CX forms a crucial part of organizational strategy









Banking and Investment organizations are still failing to provide on-demand and hyper-personalized engagements



our in banking and investment to achieve a connected and

effortless experience



Almost ¾ (73.0%) operate without enterprise-wide CX

to context-based advice that directs relevant customer

Just 28.7% have access

12.9%

to fully automated systems enabling proactive customer engagement.

Only 12.9% have access

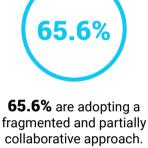
Show that you understand your customers by giving them personalized offers and experiences based on what they value.





Banking versus the Global all sector average of 24.5%. Add value to your customers through data-driven design. It's about the customer





journey, not technology availability.







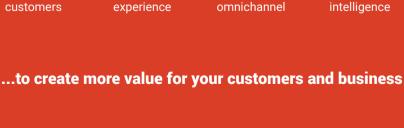


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changing environment, you need to...







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SS Banking and Investment Customer Experience