Cloud Services

Managed Private Cloud
Reinvent your cloud experience

> Build an **agile, secure and scalable foundation** for your multicloud environment with NTT and Dell Technologies.

A multicloud world promises increased flexibility, greater redundancy and cost optimization. But getting it right is hard.

Many organizations lack the skills and planning to properly embrace multicloud, leading to increased confusion and complexity. And despite assurances of cost optimization, it can also prove costly in the long run.

Managing multiple cloud service providers and platforms, all with different interfaces, tools, and APIs, creates challenges in organizing and integrating their systems successfully.

It's difficult to keep track of resource usage, billing models and overall spending. Security and compliance demands increase, which can inhibit agility and innovation in your core business.

Together we offer a full suite of global services to help you manage your private cloud in a multicloud ecosystem, enabling digital experiences and business outcomes that matter.

The power of partnership

NTT and Dell Technologies deliver the multicloud infrastructures your organization needs to accelerate digital transformation. Evolve your data centers to our Managed Private Cloud solution, which offers flexible deployment and can be delivered as a fully managed service or an as-a-service edge-to-cloud environment.

> No matter where you are on your **cloud journey, we can meet you there**. We can advise on, modernize, manage and secure your cloud environment.

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Our Managed Private Cloud solutions give you greater flexibility and choice, so you can focus on what really matters: **engaging with customers, enabling and empowering your employees, and innovating your core business.**

Consistent management across multiple clouds

Managed Private Cloud enables consistent management and operations across multiple clouds. This helps deliver higher performance and lower latency for demanding applications, improve data mobility between public and private clouds, and enable greater security and compliance with regulatory frameworks.

Scale without additional capital expenses

With our consumption-based model, you can use the hosting services your organization needs today while we work with you to anticipate future demands and capacity – all delivered through dedicated infrastructure in our secure, compliant data centers.

Our professionals customize a solution to best meet your business needs and work with you to design, deploy and manage your environment for optimal performance and high availability.

Enable innovative use cases

Whether you're managing on premises or hosted environments, we offer market-leading technologies that provide you with a managed environment in the data center or at the edge. Our edge and IoT solutions can complement your Managed Private Cloud, with built-in security, integrated networking and optimal performance to accelerate business growth.

A financial organization in San Francisco needed new data center infrastructure, fast, during a hardware shortage. NTT and Dell addressed their need for speed, reliability and compliance in just four weeks by combining our as-a-service capabilities for data centers and hardware.

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Why would we migrate everything to the public cloud if Dell APEX delivers the same outcome in our colos at a lower cost?

Director: Network Engineering

NTT DATA | D∞LL Technologies

NTT Managed Services
Security, Observability, Business Application, Database and Container Management Services

Turnkey experience | Lifecycle management | Highly differentiated

Private cloud orchestration

Dell Technologies Hyperconverged
The fastest and simplest path to IT outcomes in private environments

Dell VxRail System Software

Flexible and scalable | Operational transparency | Platform innovation | Simplified expansion and upgrades | Serviceability | Full-stack integration | Networking automation and LCM | Advanced analytics

Base services include:
Implementation, virtualization, monitoring, management, data protection, firewall management, security rules.

Outcomes and benefits

Outcome	Benefits
Data sovereignty	Control the location of your data, whether it's on-premises or in a designated data center, and improve security and compliance.
Real-time decision-making	Our machine learning and artificial intelligence capabilities enable real-time decision-making, resulting in higher efficiency and lower costs.
Performance and availability	Our solutions are customized to your needs, so they're easier to scale and faster to deploy, which means faster time to project completion.
New outcomes	You can take advantage of our edge computing and IoT solutions to enable new outcomes by providing solutions which were expensive to implement in a legacy cloud computing model.
Cost efficiencies	Delivered as a service, our solution helps you to predict costs more accurately. Use only what you need, and scale when you need more.
Expertise	Our solutions come with skilled professionals and services to address your immediate needs and longer-term transformation.

Why NTT and Dell

NTT Data
- Over 500,000m^2 data center server space in more than 20 countries
- More than 190 countries with network, cloud and data center services
- Global Titanium Black status within the Dell Technologies Partner Program

Dell Technologies
- USD 7.8 billion R&D investment in last 3 years
- Accelerating innovation with solutions in edge computing, multicloud, telecom, data management, security and AI/ML

NTT DATA