Agile, global transformation. Realized.

Your foundational partner for global transformation

Introduction

Global disruption, the rise of fintechs, and constantly changing regulations are putting pressure on the banking industry. To stay ahead of your competition, you need to evolve your processes and become more data-driven and future-focused, while delivering exceptional experiences for your customers.

You also need to embrace open banking and make the most of disruptive new technologies to become digital in every sense of the word.

To be the global leader in cross-border banking and wealth management and achieve your Vision '27 Strategy, you need to stay focused on your strengths. By inspiring a dynamic culture and building future skills, you'll be energized for growth, digitalize at scale and make the most of automation to drive excellent customer experiences. You also need to increase your focus on sustainability to meet your goals and transition to net zero.

At NTT, we want to help you achieve all these goals and enable your global transformation. We have built a valuable relationship over the past twenty years – and we believe that as your partner, we can do even more.

Delivering for HSBC – locally and globally

We can be a true foundational partner for global transformation, supporting your strategic objectives and helping you become a more agile, streamlined and compliant bank.

You'll gain a stable foundation of infrastructure connectivity, network service, public cloud service and security – including the delivery of your global campus network infrastructure, SD-WAN, cloud and data centers.

Our support will align your transformation to your sustainability agenda to help achieve your decarbonization and net zero goals. And with a complete digital stack, including consultancy, design and architecting, you'll gain services on a local-to-local business level and across your whole global estate including:

- **Networks** with consultancy, managed enterprise networks and support services
- **Private and public cloud connectivity services** with secure by design, multi-cloud platform-as-a-service
- **Services and support** with collaboration services and SD-WAN
- **Security Services** with threat intelligence, MDR, SOC as-a service and consulting
- **Data Center Services** with implementation and fit-out, colocation products, cloud on-ramps and global compliance and certifications

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Flexible support to deliver for your business and your customers

We'll support you with agile global-local flexibility – so you can become more adaptable and accelerate the time to market for new services. From a stable bedrock of infrastructure connectivity and security, we'll provide the building blocks to develop secure hybrid environments that can pivot quickly when demanded.

Advance organizational agility and operational excellence to deliver new services and scale them faster:

With an evolving and adaptive technology ecosystem, your strategic leaders can drive future-state innovation. You can also evolve new applications, financial products, services and business models – **and scale them globally** – faster. We'll also support the planning and delivery of your growth ambitions, helping you compete with fintechs and neobanks.

Adhere to the requirements of your global teams, while engaging with your business at regional levels

Change and pivot your operations, while also delivering business and operational efficiencies across your business units. You can gain the agility to **scale transformations and innovations globally**, while being able to talk at a local-to-local level with your regional entities too.

Use our extreme depth of service capabilities and deep knowledge of HSBC and its complexities

We have two decades of experience within your business, so we know what capabilities you need to run and **grow your bank in the best way possible**. And our own sustainability credentials mean we can drive transformation in line with your net-zero and decarbonization agenda.

Drive cost optimization at every point, gain end-to-end transparency and increase efficiencies to drive improved TCO

We'll help you create smoother operations by consolidating your platforms and simplifying your technology stack. This **will make your operations more efficient and deliver an improved total cost of ownership**.

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Why NTT is the right partner to enable your global transformation

We've been working with your business for twenty years – a partnership we truly value – so we know better than anyone how to best support you. We've already enabled end-to-end visibility and control, and improved time to market for companies with data-driven initiatives such as PT Bank Central Asia.

We're the right partner to enable your global transformation because we deliver:

World-class security and compliance embedded across the infrastructure architecture
Our platform is built to be innately secure and reliable. It delivers a scalable array of security capabilities, including **advanced analytics and threat intelligence** with full compliance monitoring.

A complete digital stack – aligned to your local and global needs
Our complete portfolio of services can meet global needs and requirements. We can help you drive supplier consolidation and create better business continuity.

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Support for continual transformation and scaling

We offer true flexibility with term options and variability across infrastructure elements because this is what **delivers strategic advantage and change**. And we know how, because we've proven it with our ability to unify our own diverse business.

Transformation in a phased, consumable and simplified way

Our phased delivery can help you **realize your Vision '27 strategy in a structured way**.

A platform that can run on any cloud, because we own our data network and data centers

Our platform delivers increased flexibility, greater cohesion and more interconnected processes across everything you do. And we can reduce the costs and complications around onsite data ownership to ensure more **unified, agile systems and common processes**.

Knowledge of the complexities across your different IT and LOB units, and how critical it is for them to work together

We understand your requirements around security, compliance, risk mitigation and the challenges of aligning your business silos. We also know your needs for efficiency and cost-effectiveness – and crucially – **we know how to respond to them**.

Recognized leadership in network, applications and security

We've been **named a Leader** in the Gartner Magic Quadrant for Network Services, Global* and we're ranked highest in three out of five Use Cases in the Gartner Critical Capabilities for Network Services, Global.**

A strong commitment to work towards a more sustainable world

With a 150-year heritage of using technology for good, **we're helping clients and the world reach net-zero by 2030**. We have prioritized the reduction of our own emissions and are building circularity and regenerative principles into our operations – to use technology to help protect our environment. We're also one of 17 'Business Avengers', supporting the achievement of the United Nations' Sustainable Development Goals by 2030.

Stay ahead of the competition and realize your goals

As your foundational partner for global transformation, we can keep you at the forefront of banking – across the entire world. We'll help you create future-focused and data-driven new services to keep your people engaged and your customers happy.

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We'll also support you in achieving your sustainability goals and help you stay ahead of the growing competition – to realize **your agile, global transformation**.