Navigating the new world of network security

Change and complexity pose unprecedented challenges to network security

Top performers categorized as:
- >10% YOY revenue growth (last FY) and >15% OP margin (last FY).

Underperformers categorized as:
- <0% YOY revenue growth (last FY) and <5% OP margin (last FY).

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Complexity confounds the global drive for cybersecurity.

Change and complexity pose unprecedented challenges to network security.

Organizations are seeking rare security solutions.

- 1 in 2 organizations believe new threats will drive increased security demands, requiring better access control and inspection.
- 89% of C-Level executives are concerned about running complex networks while complying with security requirements.
- 93% of senior IT security leaders would prefer to outsource the end-to-end network to a single (strategic) partner.

Organizations are discovering the value of automation.

- 44% have a highly or fully automated security posture.
- 45% have a partially automated security posture.

Automation techniques are rising.

- Automation correlates with digital optimization, network satisfaction and overall profitability, and is widely utilized in the security domain.

Security must be integral to a network strategy.

- Only 3 in 5 senior IT security leaders want assurance that the firm’s security strategy is fully aligned to business needs.
- 91% of organizations say their cybersecurity team is involved with network architecture decisions and vendor selection.

What can organizations do to navigate the complexities of cybersecurity?

- Evaluate the security capabilities of service providers.
- Engage with a managed service provider.
- Consider your cloud-delivered security options.

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Network Consulting Services

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Investing in cybersecurity capabilities drives stronger business performance.

- 41% are investing in cybersecurity capabilities.
- 87% of underperformers of top performers.

Security concerns drive a preference for outsourcing.

- 91% of organizations would consider outsourcing security services if it were a cost-effective solution.
- 16% would consider outsourcing security services if it were a more cost-effective solution.
- 44% would consider outsourcing security services if it were a more cost-effective solution.
- 45% would consider outsourcing security services if it were a more cost-effective solution.

Security is a top priority for organizations.

- 45% of organizations say their cybersecurity team is involved with network architecture decisions and vendor selection.
- 92% of organizations say their cybersecurity team is involved with network architecture decisions and vendor selection.

Motivators for considering a managed service provider for technology solutions.

- Skilled resources
- Management
- Improved security
- Reduced costs
- Best-practice expertise

To combat these strategic complexities, businesses are turning to experts for guidance.

Information for considering a managed service provider for technology solutions.